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Expanding Consolidated Receipting in Blackbaud CRM

BLACKBAUD CRM™ TRACK

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Session Host: Jim Ballou



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Let's Make This Interactive

- Please post questions to the chat throughout. We'll answer as many of them live as possible! We may ask you to come off mute.
- Lots of time for questions at the end.
- Download our global change and SQL code examples from the Teams site.

Introductions

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Canadian Red Cross and BBCRM

- Went live September 2019 in Blackbaud's Azure Canada instance
- ~200 users, ~10 million constituents, ~90K consolidated receipts annually
- On SP25. Upgrading to SP28.
- Merged 4 Raiser's Edge databases into one (during implementation)
- Current customizations: email permissions, SSO, bilingual BBCRM



Receipting Issues for CRCS in BBCRM

- Charitable donation receipts are a legal document that legal requirements in Canada.
 - Some fields not available in OOB receipting exports
 - A custom query view would be required to join to some fields that had to be added
- Issuing Consolidated Receipts
 - Export definitions would not consolidate data correctly
- Volume
 - The receipting team is very small, and issues thousands of receipts per week through mail and email. BBCRM needs to do most of the tasks for them.



The first receipting season

- Issued first official tax receipt within the first week after deployment using a custom receipt word merge export (later slides).
 - The out of the box receipt by selection processes are used, but the output is designed to work specifically for the word merge files.
- The first consolidated receipts were generated, and the custom export would time out if more than 600 constituents were included. Small selections were used to generate receipts while working on a solution. 90,000 consolidated tax receipts were generated between late January and late February 2020. Per payment receipting was run during the days while queues of consolidated receipts ran over night.



The Solutions

Due to large size of consolidated receipts, and transacting calculations needed during the data populating, a staging (Receipt Print) table has been created (next slide).

The Receipt Print table is populated each morning for any consolidated receipt processes that were run. (slides 9 & 10)

The header needs to be the same for both Per Payment and Consolidated. In some fields, a function is used to ensure that each receipt is only 1 row in the table. (slide 11)

Print Table Build

```
1 <TableSpec
2   xmlns="bb_appfx_table"
3   xmlns:c="bb_appfx_commontypes"
4   ID="f78d8ea8-3ca8-4431-b1f6-ee4705f4db89"
5   Name="Receipt Details Download Staging"
6   Description="Store information about receipt details download staging records"
7   Author="REDCROSS\ctong"
8   Tablename="USR_RECEIPTDETAILSDOWNLOADSTAGING"
9   IsBuiltIn="false"
10 >
11
12 <!-- define fields on the table -->
13 <Fields>
14   <!-- ID field is automatically added and indexed -->
15   <ForeignKeyField Name="RECEIPTINGPROCESSSTATUSID" ForeignTable="RECEIPTINGPROCESSSTATUS" OnDelete="CascadeDelete" Required="true"/>
16   <TextField Name="PUBLICFUNDNAMEENGLISH" Length="500" IsNullable="true"/>
17   <TextField Name="PUBLICFUNDNAMEFRENCH" Length="500" IsNullable="true"/>
18   <TextField Name="LANGUAGE" Length="100" IsNullable="true"/>
19   <TextField Name="PRIMARYADDRESSEE" Length="700" IsNullable="true"/>
20   <TextField Name="PRIMARYSALUTATION" Length="700" IsNullable="true"/>
21   <TextField Name="TAX" Length="700" IsNullable="true"/>
22   <TextField Name="ADDRESSLINE1" Length="150" IsNullable="true"/>
23   <TextField Name="ADDRESSLINE2" Length="150" IsNullable="true"/>
24   <TextField Name="ADDRESSLINE3" Length="150" IsNullable="true"/>
25   <TextField Name="ADDRESSLINE4" Length="150" IsNullable="true"/>
26   <TextField Name="ADDRESSLINE5" Length="150" IsNullable="true"/>
27   <TextField Name="ADDRESSLINE6" Length="150" IsNullable="true"/>
28   <TextField Name="ADDRESSLINE7" Length="150" IsNullable="true"/>
29   <TextField Name="ADDRESSLINE8" Length="150" IsNullable="true"/>
30   <TextField Name="ADDRESSLINE9" Length="150" IsNullable="true"/>
31   <TextField Name="ADDRESSLINE10" Length="150" IsNullable="true"/>
32   <TextField Name="ADDRESSLINE11" Length="150" IsNullable="true"/>
33   <TextField Name="ADDRESSLINE12" Length="150" IsNullable="true"/>
34   <TextField Name="ADDRESSLINE13" Length="150" IsNullable="true"/>
35   <TextField Name="ADDRESSLINE14" Length="150" IsNullable="true"/>
36   <TextField Name="ADDRESSLINE15" Length="150" IsNullable="true"/>
37   <TextField Name="ADDRESSLINE16" Length="150" IsNullable="true"/>
38   <TextField Name="ADDRESSLINE17" Length="150" IsNullable="true"/>
39   <TextField Name="ADDRESSLINE18" Length="150" IsNullable="true"/>
40   <TextField Name="ADDRESSLINE19" Length="150" IsNullable="true"/>
41   <TextField Name="ADDRESSLINE20" Length="150" IsNullable="true"/>
42   <TextField Name="ADDRESSLINE21" Length="150" IsNullable="true"/>
43   <TextField Name="ADDRESSLINE22" Length="150" IsNullable="true"/>
44   <TextField Name="ADDRESSLINE23" Length="150" IsNullable="true"/>
45   <TextField Name="ADDRESSLINE24" Length="150" IsNullable="true"/>
46   <TextField Name="ADDRESSLINE25" Length="150" IsNullable="true"/>
47   <TextField Name="ADDRESSLINE26" Length="150" IsNullable="true"/>
48   <TextField Name="ADDRESSLINE27" Length="150" IsNullable="true"/>
49   <TextField Name="ADDRESSLINE28" Length="150" IsNullable="true"/>
50   <TextField Name="ADDRESSLINE29" Length="150" IsNullable="true"/>
51   <TextField Name="ADDRESSLINE30" Length="150" IsNullable="true"/>
52   <TextField Name="ADDRESSLINE31" Length="150" IsNullable="true"/>
53   <TextField Name="ADDRESSLINE32" Length="150" IsNullable="true"/>
54   <TextField Name="ADDRESSLINE33" Length="150" IsNullable="true"/>
55   <TextField Name="ADDRESSLINE34" Length="150" IsNullable="true"/>
56   <TextField Name="ORGANIZATIONPRIMARYCONTACTNAME" Length="50" IsNullable="true"/>
57   <TextField Name="ORGANIZATIONSTEWARDSHIPCONTACT" Length="50" IsNullable="true"/>
58   <TextField Name="APPEAL" Length="500" IsNullable="true" />
59   <!-- Audit fields (Added by ID, Changed by ID, Date added, Date changed, TS, and TSLONG) are added automatically -->
60 </Fields>
61 <!-- define any indexes on the table -->
62 <Indexes>
63   <Index>
64     <IndexFields>
65       <IndexField Name="RECEIPTINGPROCESSSTATUSID" />
66     </IndexFields>
67   </Index>
68 </Indexes>
69
70 </TableSpec>
```

40 different fields that are included in the receipt word merge files:

- constituent data fields
- details about the designation (how the money is spent) or benefits and which revenue thank you letter to use.

Populate the Table

The Global Change (ADD) starts by finding new records and inserting the details from the database into the Print Table.

```
1 <GlobalChangeSpec
2   xmlns="bb_appfx_globalchange"
3   xmlns:c="bb_appfx_commontypes"
4   ID="64f18fa0-eb54-4426-868d-c9603b904977"
5   Name="Populate Receipt Details Download Staging Global Change"
6   Description="Populating Receipt Details Download to Staging table"
7   Author="REDCROSS\ctong"
8   DisplayName="Populate receipt details download to staging table"
9   GlobalChangeFolder="CRC Custom"
10  SPName="USR_USP_GLOBALCHANGE_POPULATERECEIPTDETAILSDOWNLOADSTAGING"
11 >
12 <!-- describe the SP that performs the global change operation -->
13 <CreateProcedureSQL>
14   <![CDATA[
15     create procedure dbo.USP_USP_GLOBALCHANGE_POPULATERECEIPTDETAILSDOWNLOADSTAGING
16     (
17       @CHANGEAGENTID uniqueidentifier = null,
18       @ASOF as datetime = null,
19       @NUMBERADDED int = 0 output,
20       @NUMBEREDITED int = 0 output,
21       @NUMBERDELETED int = 0 output
22     )
23     as
24     set nocount off;
25
26     declare @CURRENTDATE datetime, @DATECHANGED datetime;
27     set @CURRENTDATE = getdate();
28     set @NUMBERADDED = 0;
29     set @NUMBEREDITED = 0;
30     set @NUMBERDELETED = 0;
31
32     if @CHANGEAGENTID is null
33       exec dbo.USP_CHANGEAGENT_GETORCREATECHANGEAGENT @CHANGEAGENTID output;
34
35     begin try
36       -- do the global change operation here, and set @NUMBERADDED, @NUMBEREDITED, and/or @NUMBERDELETED as appropriate
37       BEGIN TRANSACTION;
38
39       --***==1) START: INSERT new records ==***-->>
40       Insert Into dbo.USR_RECEIPTDETAILSDOWNLOADSTAGING
```

```
39 --***==1) START: INSERT new records ==***-->>
40 Insert Into dbo.USR_RECEIPTDETAILSDOWNLOADSTAGING
41 (
42   [RECEIPTINGPROCESSSTATUSID]
43   , [PUBLCFUNDNAMEENGLISH]
44   , [PUBLCFUNDNAMEFRENCH]
45   , [LANGUAGE]
46   , [PRIMARYADDRESSEE]
47   , [PRIMARYSALUTATION]
48   , [TAX]
49   , [ADDRESSLINE1]
50   , [ADDRESSLINE2]
51   , [ADDRESSLINE3]
52   , [ADDRESSLINE4]
53   , [CITY]
54   , [PROVINCE_STATE]
55   , [POSTCODE]
56   , [COUNTRY]
57   , [CONSTITUENTNAME]
58   , [CONSTITUENTID]
59 )
60
61 on ltrc.id = letter.LETTERCODEID
62 )
63 on letter.REVENUEID = ft.ID --i beleve this is many:one, need to verify
64 Inner join dbo.FINANCIALTRANSACTIONLINEITEM li
65 on li.FINANCIALTRANSACTIONID = ft.ID
66 join dbo.REVENUESPLIT_EXT ext
67 on ext.id = li.ID
68 join DESIGNATION d
69 on d.id = ext.DESIGNATIONID
70 join constituent c
71 on c.id = ft.CONSTITUENTID
72 Inner join [dbo].[ADDRESS] addr
73 on addr.CONSTITUENTID = c.ID
74 Inner join [dbo].[ADDRESSSTYPECODE] addrc
75 on addrc.ID = addr.ADDRESSTYPECODEID
76 left join NAMEFORMAT nf
77 on nf.CONSTITUENTID = c.ID
78 and nf.PRIMARYADDRESSEE = 1
79 join dbo.V_QUERY_CONSTITUENTMARKETING mark
80 on mark.CONSTITUENTID = c.ID
81 left join
82 (
83   SELECT E.CONSTITUENTID, E.EMAILADDRESS, E.DATECHANGED FROM EMAILADDRESS E
84   LEFT JOIN dbo.USR_EMAILADDRESS_EXT U on E.ID = U.ID
85   LEFT JOIN dbo.USR_EMAILPERMISSIONCODE P on U.EMAILPERMISSIONCODEID = P.ID
86   WHERE dbo.UFN_EMAILADDRESSSTYPECODE_GETDESCRIPTION(E.EMAILADDRESSSTYPECODEID) = 'eRec / Recu électronique'
87   AND E.ENDDATE IS NULL
88   AND ISNULL(P.DESCRPTION, '') <> 'Inactive / Inactif'
89 ) ea on ea.CONSTITUENTID = c.ID
90 left join REVENUE rvn on rvn.ID = rr.REVENUEID
91 left join dbo.REVENUEREFERENCE ref on ref.ID = rvn.ID
92 --left join #CRC_RECEIPTING_DETAILS rd on rd.UNIQUERECEIPTNUMBER = rr.UNIQUERECEIPTNUMBER --this needs to do on click Download
93 where
94   addr.ISPRIMARY = 1
95   and (@ASOF IS NULL or rr.DATEADDED >= @ASOF);
96
97 set @NUMBERADDED = @@ROWCOUNT;
98 COMMIT TRANSACTION;
99 --***==1) END of Insert new records ==***-->>>
100
101 --***==2) START: UPDATE existed records ==***-->>
102
```

Updates to the Print Table

When the receipting team has an issue with the output, they may need to clear the results, update the database and re-run the process. If this happens, the staging table also needs to be updated for the most recent changes.

```
210 --***=2) START: UPDATE existed records ==***-->>
211 BEGIN TRANSACTION;
212 UPDATE stgu
213 SET
214     stgu.[PUBLICFUNDNAMEENGLISH] = x.[PublicFundNameEnglish]
215     ,stgu.[PUBLICFUNDNAMEFRENCH] = x.[PublicFundNameFrench]
216     ,stgu.[LANGUAGE] = x.[Language]
217     ,stgu.[PRIMARYADDRESSEE] = x.[PrimaryAddressee]
218     ,stgu.[PRIMARYSALUTATION] = x.[PrimarySalutation]
219     ,stgu.[TAX] = x.[Tax]
220     ,stgu.[ADDRESSLINE1] = x.[AddressLine1]
221     ,stgu.[ADDRESSLINE2] = x.[AddressLine2]
222     ,stgu.[ADDRESSLINE3] = x.[AddressLine3]
223     ,stgu.[ADDRESSLINE4] = x.[AddressLine4]
224     ,stgu.[CITY] = x.[City]
225     ,stgu.[PROVINCE_STATE] = x.[ProvinceState]
226     ,stgu.[POSTCODE] = x.[PostCode]
227     ,stgu.[COUNTRY] = x.[Country]
228     ,stgu.[CONSTITUENTNAME] = x.[ConstituentName]
```

```
254     ,[CHANGEDBYID] = @CHANGEAGENTID
255     ,[DATECHANGED] = @CURRENTDATE
256 FROM dbo.USR_RECEIPTDETAILSDOWNLOADSTAGING stgu
257 INNER JOIN
258 (
259     Select Distinct
260     ps.id
261     ,addr.ISPRIMARY
262     ,rtrim(ltrim(dbo.USR_UFN_COMMASEPARATEDLIST_PUBLICNAMEENGLISH(ps.id, rr.UNIQUERECEIPTNUMBER))) as 'PublicFundNameEnglish'
263     ,dbo.USR_UFN_COMMASEPARATEDLIST_PUBLICNAMEENGLISH_DATECHANGED(ps.id, rr.UNIQUERECEIPTNUMBER) as 'engDATECHANGED'
264     ,rtrim(ltrim(dbo.USR_UFN_COMMASEPARATEDLIST_PUBLICNAMEFRENCH(ps.id, rr.UNIQUERECEIPTNUMBER))) as 'PublicFundNameFrench'
265     ,dbo.USR_UFN_COMMASEPARATEDLIST_PUBLICNAMEFRENCH_DATECHANGED(ps.id, rr.UNIQUERECEIPTNUMBER) as 'freDATECHANGED'
266     ,Case
267     When dbo.USR_UFN_COMMASEPARATEDLIST_LANGUAGENLANGUE(ps.id, rr.UNIQUERECEIPTNUMBER) is not null
268     Then rtrim(ltrim(dbo.USR_UFN_COMMASEPARATEDLIST_LANGUAGENLANGUE(ps.id, rr.UNIQUERECEIPTNUMBER)))
269     Else 'English / Anglais'
270     End as 'Language'
271     ,dbo.USR_UFN_COMMASEPARATEDLIST_LANGUAGENLANGUE_DATECHANGED(ps.id, rr.UNIQUERECEIPTNUMBER) as 'lngDATECHANGED'
272     ,rtrim(ltrim(isnull([dbo].[USR_UFN_NAMEFORMAT](c.ID, 'Primary Addressee'), c.NAME))) as 'PrimaryAddressee' --for crc-1933
273     ,rtrim(ltrim([dbo].[USR_UFN_NAMEFORMAT](c.ID, 'Primary Salutation')))) as 'PrimarySalutation' --for crc-1933
274     ,rtrim(ltrim([dbo].[USR_UFN_NAMEFORMAT](c.ID, 'Tax')))) as 'Tax' --for crc-1933
275     ,[dbo].[USR_UFN_NAMEFORMAT_DATECHANGED](c.ID) as 'nfDATECHANGED'
276     ,mark.ADDRESSLINE1 as 'AddressLine1'
277     ,mark.ADDRESSLINE2 as 'AddressLine2'
```

```
380 ) x
381 ON stgu.RECEIPTINGPROCESSSTATUSID = x.id
382 and x.ISPRIMARY = 1
383 and stgu.UNIQUERECEIPTNUMBER = x.UniqueReceiptNumber
384 and
385 (
386     x.engDATECHANGED > @ASOF
387     or x.freDATECHANGED > @ASOF
388     or x.lngDATECHANGED > @ASOF
389     or x.nfDATECHANGED > @ASOF
390     or x.markDATECHANGED > @ASOF
391     or x.cDATECHANGED > @ASOF
392     or x.eaDATECHANGED > @ASOF
393     or x.tntDATECHANGED > @ASOF
394     or x.rrDATECHANGED > @ASOF
395     or x.addrDATECHANGED > @ASOF
396     or x.rev1terDATECHANGED > @ASOF
397     or x.l1DATECHANGED > @ASOF
398     or x.ftDATECHANGED > @ASOF
399     or x.rshDATECHANGED > @ASOF
400     or x.app1DATECHANGED > @ASOF
401 )
402
403 set @NUMBEREDITED = @@ROWCOUNT;
404 COMMIT TRANSACTION;
405
406 --***=2)END of update existed records ==***--<<
407
```


Outcomes and next steps

In January 2021, the receipting team was producing upwards of 10,000 consolidated receipts in a single day. As long as the receipt process would complete, and the global change completed everything works. However, there started to be too many receipts in the backlog for the global change to update in a single run. Without being able to complete the process it reverts. The process can not complete before the daily AppPoolRefresh.

For the short term the outputs needed to be exported manually from a read-only connection to the database.

June 2021, we will be looking at a few projects. The two steps in the global change will be separated as the add function needs to run daily and the update function needs only run as required. A third global change will be created to delete table rows that are older than a week old to speed the word merge exports even more.



#bbdevdays

Thank you!